



PRESS RELEASE

LIVERPOOL SCIENCE PARK INVESTS IN HOSTED HI-TECH

*NIU DELIVERS FULLY MANAGED VOICE & DATA SERVICES FOR SUPERIOR BUSINESS
COMMUNICATIONS*

UK, 7th October 2009 – [Liverpool Science Park](#), a provider of high specification lab-compatible office space for science and knowledge based companies, announced today it has completed the initial roll-out of a managed voice and data service contract with business IT solutions provider, niu. The service, which has been deployed across both of Liverpool Science Park's buildings, provides an enhanced range of products and a greater degree of resilience for occupying companies. niu reduces the complexity of delivering a range of solutions to a number of different tenants in the Park.

niu will manage the voice and data services for up to 800 users; this affords Liverpool Science Park the flexibility and agility to quickly bring new tenants onto the network, provide 24/7 ICT maintenance, and ensure maximum network resilience. Furthermore, tenants can specify additional products and services, including high speed dedicated bandwidth, on-demand.

Chloe Harding, business development director for Liverpool Science Park, comments; "The Science Park has grown rapidly and to have the breadth of ICT services available on-demand, along with a scalable broadband solution, is extremely compelling to prospective tenants. The nature of these businesses means a high dependence on high speed broadband and continuous connectivity to support the high-tech applications they utilise on a day-to-day basis. It is crucial, therefore, that we can provide a robust IT infrastructure to facilitate our tenant's requirements."

The support and services provided by niu are also alleviating the complexity and risk of managing ICT in-house, enabling Liverpool Science Park to focus on providing consistent, high-value business services to its tenants. Harding adds;

"niu provides a number of professional services, ranging from back-up and disaster recovery, to the maintenance of infrastructure and hardware. Not only does this remove the headache of supporting multiple tenants, we have only one supplier to manage and one number to ring in any eventuality. This removes any supply chain excuses, and ensures a rapid response to ICT issues or helpdesk queries.

“Furthermore, the managed services model consolidates the billing process, allowing us to accurately and easily account for new tenants in our revenue and budget forecasts.”

Gary Woodward, managing director at niu, concludes; “Liverpool Science Park is a fast growing business for which competitive advantage lies in its agility and the value-add service packages it delivers. Our service will ensure that they can continuously deliver the latest technology offerings, expertise and remain ahead of the competition, without being cost prohibitive.”

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About Liverpool Science Park, www.liverpoolsciencepark.co.uk

About niu, www.niu-solutions.com

A fresh choice for managed business solutions and a trusted source of IT, voice, data and telecoms know how: niu creates unified solutions, implemented on-site or delivered ‘as-a -service’. Borne out of the acquisition and integration of Telinet, EVD, Pasporte and Ipitomi, few if any, IT and telecoms providers can offer the breadth and depth of expertise that is inherent within niu.

Employing more than 200 people, niu forecasts a turnover in excess of £50 million and has over 40 years experience in servicing thousands of customers across all industry sectors. niu vendor partners include market leaders IBM, Orange Business Systems, Cisco, Microsoft, VMware, Mitel, Avaya and T-Mobile.

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